

Decarbonizing transport,  
one train at a time.

# Rail transport is the only eco-friendly alternative to achieve lasting results



## Maritime

### *Shortage of containers*

- Spectacular price increase
- Port Congestions



## Road

### *Shortage of drivers*

- 100K missing drivers in the UK Only
- Between 40K-50K in France



## River

### *Low tides on Rhin*

- River transport from and towards Antwerp and Rotterdam ports need to adapt and find new alternative.

# The EU Green Deal is a 12 Bn€ opportunity in Rail



**There are no other existing solution to efficiently connect increasing demand to available capacity !**

# It's 2022

but rail  
transport  
processes are  
still stuck in  
the **Dark Ages**

Rail made accessible.

EverySens, the only tool you'll  
need to move trucks to rail.



# Our Product DNA - What sets us apart

## Experts in Rail Shippers' expectations

We bring the logistics standpoint that our customers want with an **order-centric TMS**. With this holistic view of the supply chain, all stakeholders collaborate within the same workflow.

*Workflow management*

*Built-in Collaboration*

## Agility by design

We build an event-driven architecture and integration capabilities to support **real-time** collaboration and interoperability with all stakeholders

*Event driven architecture*

*Integrations capabilities*



## Leveraging AI & IoT Technologies

A unique set of data in Rail and IoT expertise are used to leverage state-of-the-art technologies such as AI and IoT to fuel our **digital twin**.

*Machine Learning Algorithms*

*Data Quality*

# How it works



Hello I am Ralf!  
How can I help you?

## PURCHASING →

Benefit from a centralised **Marketplace** to buy trains from Eversens Portal in real-time.

## PLANIFICATION →

Generate an **automatic planning based on costs & CO2** on a collaborative platform.

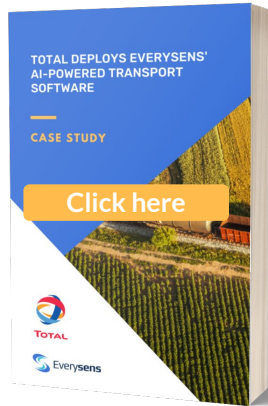
## EXECUTION →

Pilot your **ETA** and be notified of any potential upcoming incidents.

## PERFORMANCE →

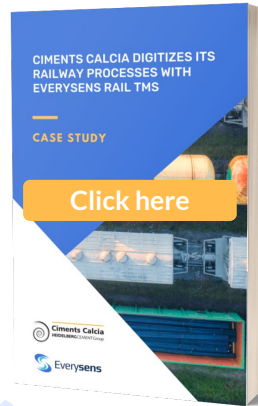
Get **actionable insights** and reports to optimize performance and ROI.

## Our Customers say it better



“  
With Eversens, we are digitizing a complex process for planning our shipments of products by rail. We managed to **reduce by 40% the time spent in planning preparation**. This allows our team to focus on what's essential: our clients.”

**Youri Trinh**, Director of Supply Sales and Optimization Germany - Total.



“  
We chose Eversens because it was the **most complete solution** we identified on the market. We can trigger our transports, manage our entire fleet and analyze our transport performance on a single platform.”

**Nicolas Plouviez**,  
Head of Rail Logistics - Ciments Calcia.



“  
We will be able to **shift more trucks to rail**. **With the goal to reduce our CO2 Emissions, we managed to reach 5% and aim now to 15%**. With this centralized information, we can also focus on operational excellence in our business processes.”

**Jérôme Becamel**,  
Supply Chain Manager - Eqiom.





# What we are looking for: 6M€ investment to scale-up, **now** in Europe



## European deployment

- Germany
- Western and Central Europe



## Expanding existing client portfolio

- Upselling : increase the average revenue per client by expanding the perimeter and selling more functionalities
- Cross-selling : expand to other BUs, transport modes and type of assets



## Expanding product coverage

- Adapt the solution for international markets
- Identify and develop new business verticals



## Growing Sales and Marketing

- Recruit European sales and marketing team
- Develop Sales partnerships

